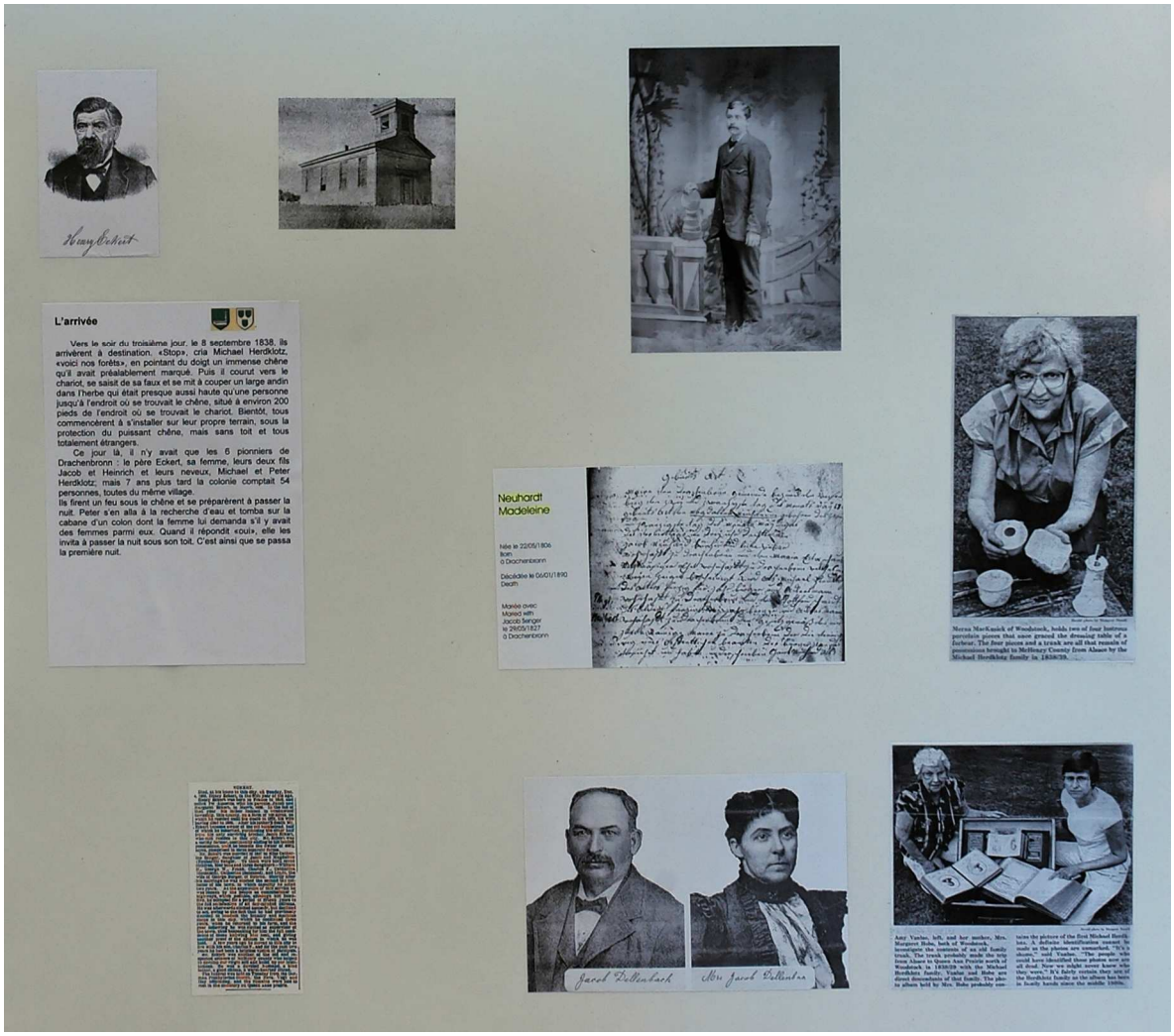23. L'installation